

BLAIR VICTOR HANNAH, CA

PERSONAL STATEMENT

I want to actively assist NZ businesses from a financial advisory, partnering, project delivery and value creation perspective. I add value and assist in shaping a business' performance and strategic planning as I:

- Have over 14 years accounting experience of which ten years leading teams
- Have significant experience in leading projects both with people and systems
- Am a well-rounded accountant complimented by strong commercial experience within a professional services business
- Give back to the community with my involvement at the Johnsonville Rugby Football Club. This provides a reality check in life and being a Chairperson gives me a well-rounded insight into organisations and what makes them tick
- Have a burning desire to succeed and progress in life!

PROFESSIONAL ACHIEVEMENTS

CAREER PROGRESSION WITHIN PAST 5 YEARS

- Contractor under the BVH Consulting banner from April 2018
- I was acting CFO for short term periods (CentrePort, NZ) – 2016 and 2017
- I was promoted to Head of Reporting & Finance Integration (WSP, UAE) – 2015
- I was promoted to Financial Controller (WSP, UAE) – 2013

SPECIFIC ACHIEVEMENTS WITHIN PAST 5 YEARS

WSP NZ (formerly WSP Opus), Wellington (Contractor)

- Drove a successful integration project of the finances of WSP NZ into Opus International Consultants Limited, now WSP NZ
- Following a restructure of the business, drove a project to ensure the new sector led model was successfully reflected in the finance system and delivered the businesses needs
- Led the roll out of a new budgeting and forecasting model as part of the 2019 budgeting process for an 1,800 strong consultancy business
- Led a project to merge two companies in the financial system to increase efficiencies for the business and finance function
- Drove the financial aspects of the financial system virtualization project
- Led the successful transition of both the Group Finance Manager and NZ Financial Controller roles and acted in both roles. As well, relocated a Finance Business Partner role to Auckland.

CentrePort Limited, Wellington

- I was acting CFO and successfully delivered the final 2017 Budget and 2017-19 Statement of Intent to CentrePort Limited Board
- I implemented the Business Unit Reporting project following a business reorganization driving a new operating structure which required modifications to the financial systems / reporting tools

WSP | Parsons Brinckerhoff, Middle East

- I was part of a team that was instrumental in turning the WSP Middle East business around from annual EBITDA losses of \$12m in 2010 to EBITDA profits of \$14m in 2014
- I was the Commercial Manager for the Specialist Services discipline driving improvement in performance with EBITDA losses in 2012 of \$0.4m to EBITDA profits of \$2.4m over the course of two years
- I led a tax assessment project in Qatar which meant the company minimised its withholding tax (WHT) exposure and saved significant amounts of money on several projects
- I developed a reporting package framework for the combined business at company and business unit level which was reported to the local leadership team
- Led the offshoring project of our Middle East finance team to India
- I was instrumental in integrating the WSP and Parsons Brinckerhoff finance teams – reducing the team in size from 32 to 24.

SKILLS

- Great eye for detail and a quick learner
- CA qualified with over 14 years of accounting experience
- Local CFO (acting) experience
- Over four years external audit experience for Big Four accounting firm
- Strong project management skills, specifically driving change management with people, reporting frameworks and systems
- Strategically focused, at a corporate services level and actively involved with key account management across a business from a financial perspective
- System improvement – specifically Vision, Greentree, Agresso, MiBI (business intelligence tool)
- Commercial management experience dealing with securing and the delivery of projects
- Internal control focused driving efficiencies in processes and creating value. Specific internal audit experience at WSP NZ
- Financial planning & analysis – budgeting, forecasting, monthly reporting to the board. In addition, three and 10 year modelling
- Statutory reporting (IFRS) and annual audits of various legal entities
- Tax and risk compliance
- Treasury and capital management including management of loan facilities and swaps
- Overseas experience dealing with diverse cultures. Eg. Middle East & India
- Extensive experience in offshoring finance functions to India
- Presenting at leadership and board meetings and in front of large community crowds
- Ability to build and influence strong client relationships externally and internally
- Proven leader and motivator of large teams – 15 + employees (directly / indirectly managed)
- Strong verbal (meetings, presentations) and written (touch typing, report writing) skills
- Computer literate – Microsoft Office including strong Excel, Greentree, MiBI, Hyperion Financial Management, Agresso and Vision.

WORK HISTORY

FINANCE CONTRACTOR, WSP NZ (FORMERLY WSP OPUS)

April 2018 – January 2020 (*currently Acting Business Planning & Reporting Manager*)

GROUP FINANCE MANAGER, CENTREPORT LIMITED, NEW ZEALAND

February 2016 – March 2018

HEAD OF REPORTING & FINANCE INTEGRATION, WSP | PARSONS BRINCKERHOFF, MIDDLE EAST

March 2015 – January 2016

FINANCIAL CONTROLLER, WSP | PARSONS BRINCKERHOFF, MIDDLE EAST

September 2012 – February 2015 (Note: WSP acquired Parsons Brinckerhoff in October 2014)

FINANCE MANAGER, WSP MIDDLE EAST

July 2010 – August 2012

MANAGEMENT ACCOUNTING MANAGER, TRANSGUARD GROUP, MIDDLE EAST

February 2010 – June 2010

NATIONAL OFFICE FINANCE MANAGER, DEPARTMENT OF CORRECTIONS, NEW ZEALAND

December 2008 – December 2009 (overlap with below as initially seconded from Deloitte)

AUDIT FIELD MANAGER, DELOITTE, WELLINGTON, NEW ZEALAND

July 2004 – March 2009

QUALIFICATION SUMMARY

CHARTERED ACCOUNTANT, CHARTERED ACCOUNTANTS AUSTRALIA AND NEW ZEALAND (CAANZ), WELLINGTON, 2008

Became member of CAANZ in 2008

BACHELOR OF COMMERCE & ADMINISTRATION, VICTORIA UNIVERSITY, WELLINGTON, 2004

Majored in Accountancy and Commercial Law

GRADUATE DIPLOMA IN PROFESSIONAL ACCOUNTANCY, VICTORIA UNIVERSITY, WELLINGTON, 2004

CONTRIBUTION TO THE COMMUNITY

CHAIRPERSON AT THE JOHNSONVILLE RUGBY FOOTBALL CLUB

2016 – Current

More recently appointed as Chairperson. Focused on rejuvenating a club that is feeling the pinch in community rugby and driving a three-year strategy to turn the club around both on and off the field. The club has approximately 500 members.

REFERENCES

PROVIDED UPON REQUEST